

ONO

44th Annual J.P. Morgan Healthcare Conference

January 14, 2026



Corporate Overview

Key for Future Growth

- Life Cycle Management of OPDIVO
- Impact of Deciphera Acquisition
- Valuable Products from Deciphera
- Acceleration of Pipeline Development

Outlook for the Future

BREAK THROUGH
Embrace the Challenge with ONO



Toichi Takino, Ph.D.

Representative Director,
President and Chief Operating Officer

Forward-Looking Statements



Forecasts and other forward-looking statements included in this document are based on information currently available and certain assumptions that the Company deems reasonable.

Actual performance and other results may differ significantly due to various factors. Such factors include, but are not limited to:

Forward-looking statements: This presentation contains forward-looking statements regarding the Company's future plans, strategies, and performance.

Current assumptions: These statements are based on current expectations, assumptions, and information available to management at this time.

Risks and uncertainties: Forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially.

No guarantee of outcomes: Forecasts, targets, and projections are not guarantees of future performance or achievement of stated goals.

Official guidance: Official financial guidance should be referred to in accordance with relevant regulatory requirements and disclosures.

Product/market risks: Risks include, but are not limited to, product development challenges, regulatory approvals, market acceptance, and competition.

Economic/industry risks: Additional risks may arise from changes in economic conditions, currency fluctuations, and healthcare policy reforms.

No obligation to update: The Company undertakes no obligation to update or revise any forward-looking statements as a result of new information or future events.

Information about pharmaceutical products (including products currently in development) included in this document is not intended to constitute an advertisement of medical advice.

Corporate Overview



ONO's History of Over 300 Years



1717

Established in
Doshomachi,
Osaka, Japan



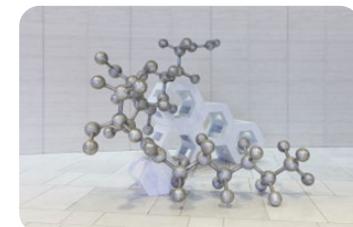
2014

World's first launch
anti-PD-1 antibody
"OPDIVO"



1968

World's first company to achieve
the total chemical synthesis
of prostaglandin



2024

deciphera
a member of
ONO PHARMA

ONO PHARMA

For patients worldwide :
Toward becoming "Global Specialty Pharma"



Acquired Deciphera (US)
Started direct sales in the US and Europe



Innovation Focus and Open Innovation

As of October
30, 2025

ONO

Focus Area



Partners

U.K.

- Sales alliance
- AstraZeneca
- Drug discovery collaboration
- Macomics
- Research collaboration
- Turbine
- UK National Institute for Dementia Research
- University of Oxford

Portugal

- License agreement
- Bial

France

- License agreement
- Servier

Netherlands

- Drug discovery collaboration
- Merus

Switzerland

- License agreement
- Novartis Pharma
- Helsinn
- Drug discovery collaboration
- Numab
- Neurimmune

Italy

- Drug discovery collaboration
- Sibylla Biotech

South Korea

- License agreement
- Dong-A Pharmaceutical
- Il Sung Pharmaceuticals
- SK Biopharmaceuticals
- NEX-I
- LigaChem Biosciences
- Drug discovery collaboration
- LigaChem Biosciences

ONO PHARMA
Japan

- License agreement
- Sumitomo Pharma
- Astellas Pharma
- KYORIN Pharmaceutical
- Meiji Seika Pharma
- Santen Pharmaceutical

Australia

- Research collaboration
- Monash University

Canada

- Drug discovery collaboration
- Congruence

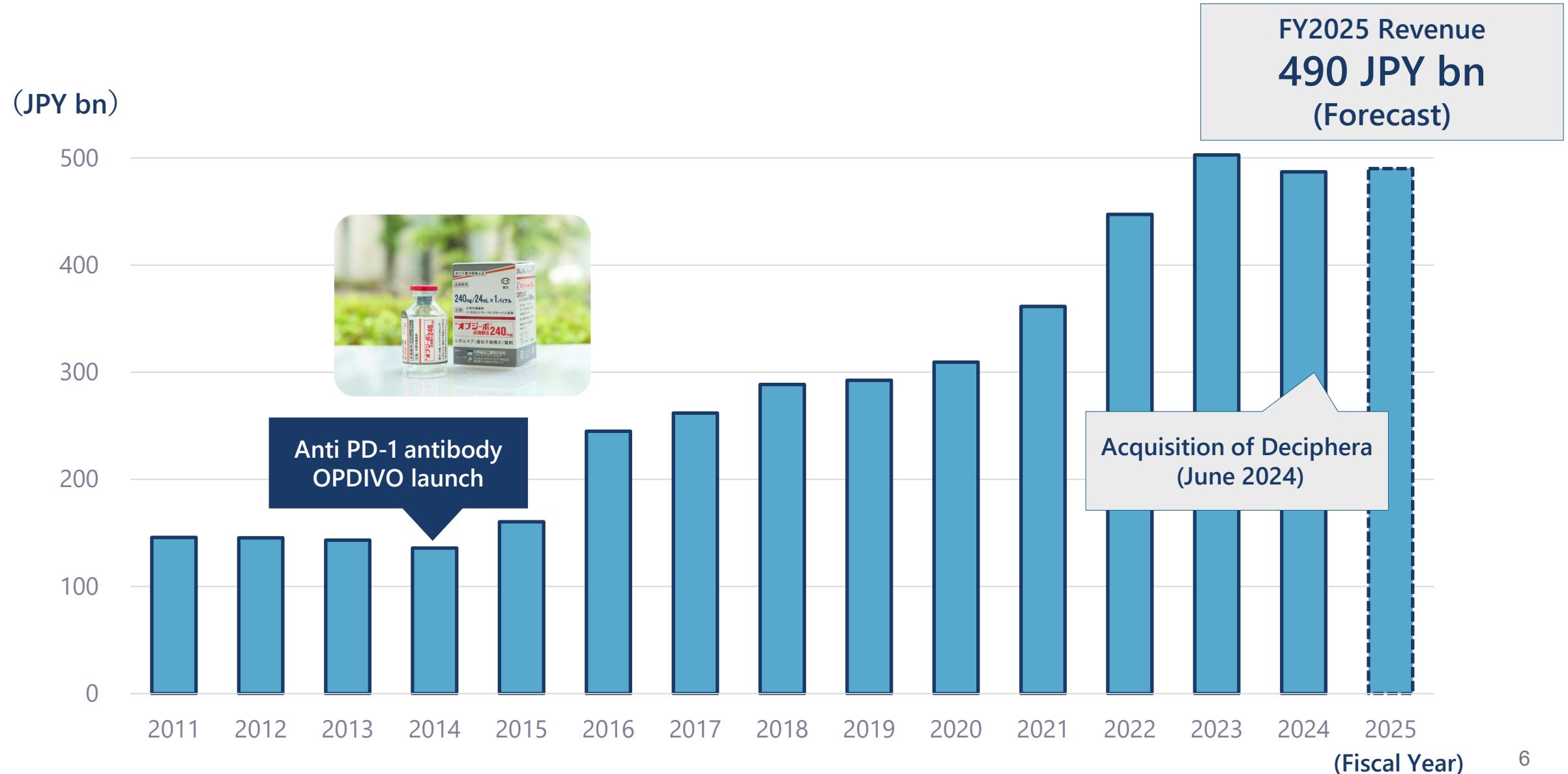
deciphera
a member of
ONO PHARMA

- Drug discovery collaboration
- PeptiDream
- Mira Biologics
- MOLCURE
- Epsilon Molecular Engineering
- Prism BioLab
- Riborna Bioscience
- Development partnership
- Takeda Pharmaceutical
- Bayer Yakuhin
- Development partnership/
Sales alliance
- Seikagaku Corporation

U.S.

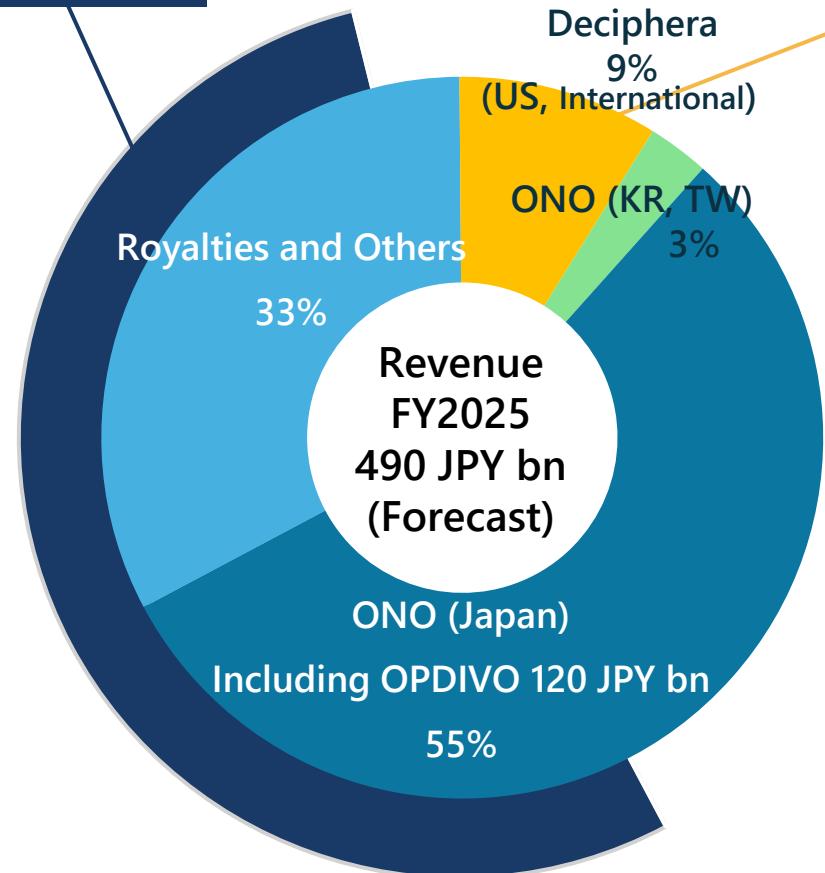
- License agreement
- Merck
- Bristol Myers Squibb
- Amgen
- Bausch Health
- Gilead Sciences
- Pfizer
- Ionis
- Drug discovery collaboration
- OmniAb
- Fate Therapeutics
- Vanderbilt University
- KSQ
- Twist Bioscience
- Adimab
- Harvard University
- Jorna
- Development partnership
- Agilent Technologies
(Diagnostics Development)

Revenue Growth over the Past 15 Years



Life Cycle Management of OPDIVO

- Loss of Exclusivity
 - US : 2028
 - EU : 2030
 - JP : 2031
- New Formulation
 - OPDIVO Qvantig (sc)
- Combination Therapies
 - Opduvalag
 - ONO-4578
- Indication expansion



R&D: 150 JPY bn (30.6%)
Core OP: 114 JPY bn (23.3%)

Driving Global Growth with Deciphera

- QINLOCK (Launched)
- ROMVIMZA (Approved)
 - US (Feb 2025)
 - EU (Sep 2025)

Acceleration of Pipeline Development

- Tirabrutinib / ONO-4059 ★
- Sapaburlesen / ONO-0530 (Phase 2) P
- ONO-4578 (Phase 2) P
- ONO-2808 (Phase 2) P

★ Preparation for filing
P Recent clinical update

Key for Future Growth



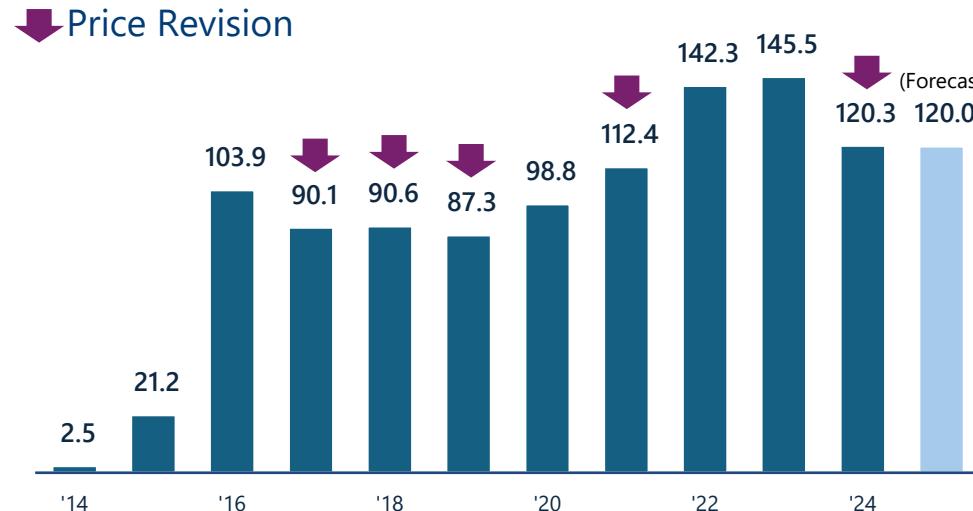
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- Impact of Deciphera Acquisition
- Valuable Products from Deciphera
- Acceleration of Pipeline Development



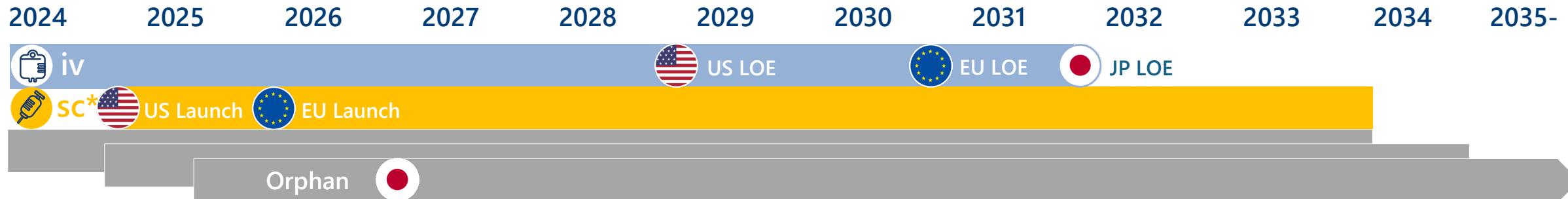
Life Cycle Management of OPDIVO : Strategic LCM Initiatives in Progress



OPDIVO Sales in JP (JPY bn)



Ongoing LCM Activities



SC* : OPDIVO Qvantig

Orphan : Pharmaceuticals designated and approved for rare diseases are granted 10 years as a re-examination period.

Approved Indications

Melanoma	2014
NSCLC	2015
RCC	2016
Hodgkin's lymphoma	2016
Head and Neck Cancer	2017
Gastric Cancer	2017
Malignant Pleural Mesothelioma	2018
Colorectal Cancer (MSI-High)	2020
Esophageal Cancer	2020
Cancer of Unknown Primary	2021
Urothelial Cancer/Bladder Cancer	2022
Malignant Mesothelioma (Excluding Pleura)	2023
Epithelial Skin Malignancies	2024
Hepatocellular Carcinoma	2025



Impact of Deciphera Acquisition

ONO



Further beyond OPDIVO : Driving Growth with Deciphera



Acquisition completed in June 2024 and P/L consolidation started in July 2024



Pipeline Enrichment

1 Product + 1 Late-Stage Program*

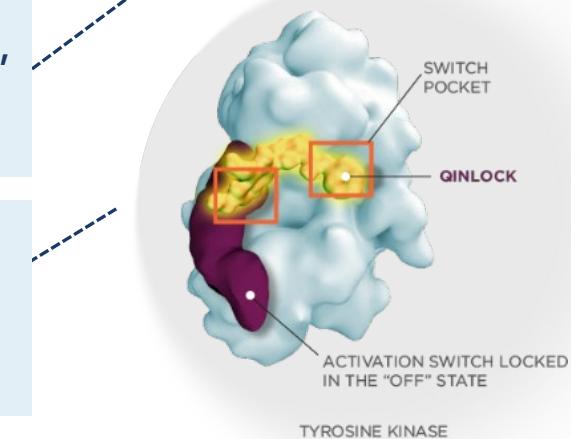


Geographical Expansion

US / EU Platform for Clinical Development, Registration and Commercialization

Strengthening Drug Discovery

Kinase-Focused Discovery with Early-Stage Program



*As of June 2024

Successful Integration with Deciphera



Geographic Expansion with Complementary Coverage



Reinforcement of Pipeline

- QINLOCK Sales Growth
- ROMVIMZA Launch
- Sapablursen (ONO-0530) Global In-Licensed
- Early-Stage Pipeline (DCC-3009 etc.)

Leverage Development Capabilities to Advance Existing Pipeline

- Tirabrutinib (ONO-4059)
- Sapablursen (ONO-0530)
- ONO-2808
- ONO-4578

Valuable Products from Deciphera



Characteristic	QINLOCK is the only approved drug for 4th line GIST in the US, Europe and others
Mechanism of Action	KIT Inhibitor / Small molecule (Oral)
Indication	<ul style="list-style-type: none"> GIST 4th line : Approved (US 2020, EU 2021) GIST 2nd line KIT Exon 11+17/18 : Phase 3 INSIGHT trial has completed enrollment
Sales	2023 : \$163M (23.6 JPY bn, \$=145 JPY) 2024 : 25.5 JPY bn 2025 : 36.0 JPY bn (Forecast)

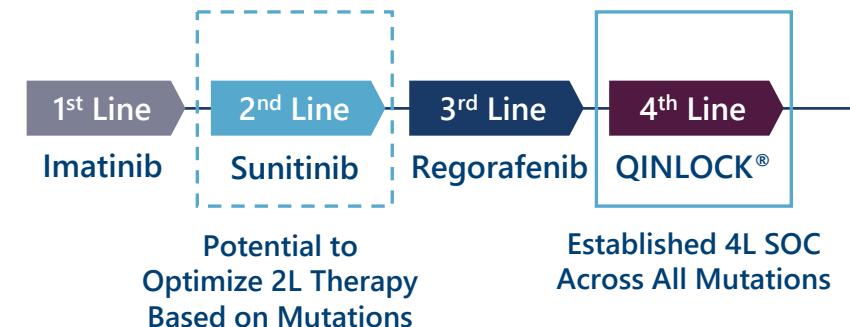
Gastrointestinal Stromal Tumor (GIST)

	The most common sarcoma of the gastrointestinal tract and present in the stomach or small intestine
	The total number of annual cases in the US and Europe is 4,000 - 5,000 for each ¹
	The majority of advanced GIST patients will eventually develop resistance, and require lifelong TKI ² therapy

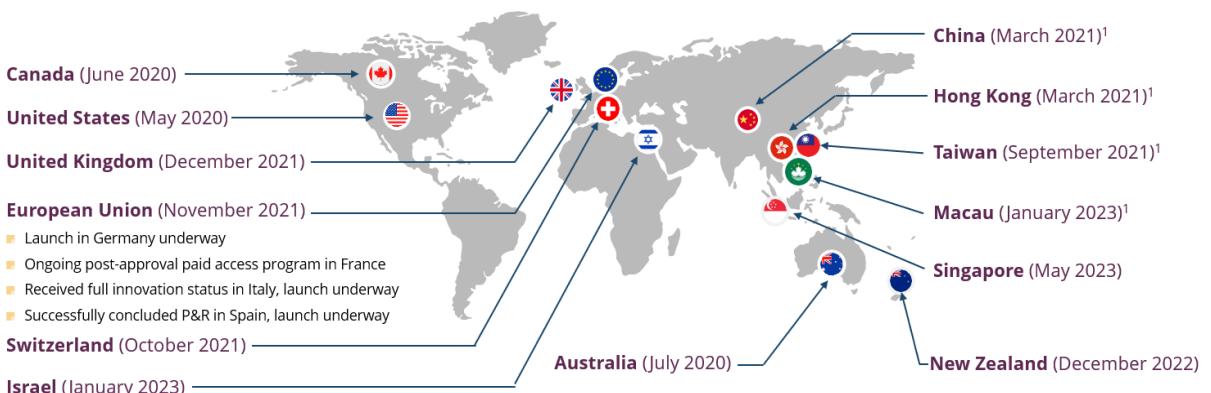
¹ ONO market survey in 2024

² Tyrosine kinase inhibitors

Product Positioning



Approved in more than 40 Countries



Characteristic	ROMVIMZA has the potential to be best-in-class CSF1R inhibitor for TGCT in the US and Europe
Mechanism of Action	CSF1R Inhibitor / Small molecule (Oral)
Indication	<ul style="list-style-type: none"> TGCT : Approved (US and EU 2025) cGVHD¹ : Phase 2
Sales	2025 : 8 JPY bn (Forecast)

Tenosynovial Giant Cell Tumor (TGCT)



High disease burden with multiple symptoms including severe pain, limited function, swelling and stiffness

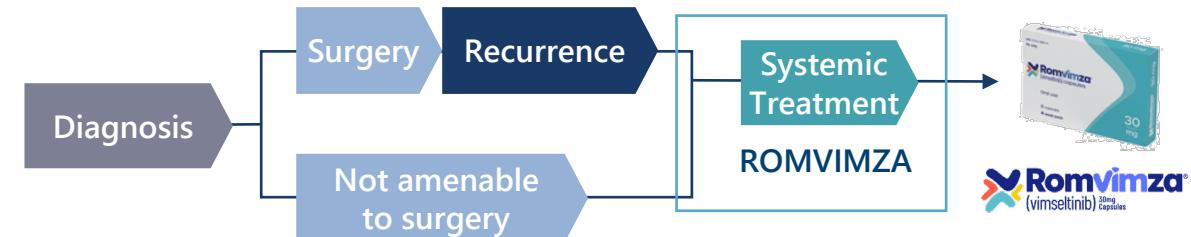


The total number of all cases in the US and Europe is approx.15K for each²



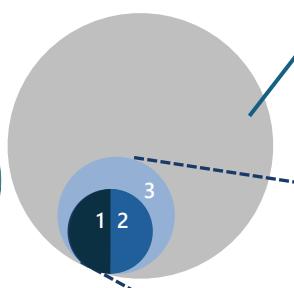
Repeated surgeries and multiple recurrences can turn TGCT into a chronic, lifelong condition

Product Positioning



Market Opportunity in US

TGCT Patients : Approx.15,000/year²
(epidemiological estimate)



Step 1	Step 2	Step 3
By Oncologist with TKI ³ Approx. 700/year	By Oncologist without TKI Approx. 700/year	By Surgeons Approx. 1,300/year

¹ chronic Graft-Versus-Host Disease

² Deciphera's Corporate Presentation (Feb 2024)

³ Tyrosine kinase inhibitors

Vimseitinib MOTION Phase 3 Trial 2-Year Data



	Week 25		≥2 years on study ^b	
	Vimseitinib n = 83	Placebo n = 40	Vimseitinib n = 83	Crossover n = 35
RECIST v1.1				
ORR, n (%) (95% CI)	33 (40%) ^a (29 to 51)	0 (0 to 9)	40 (48%) (37 to 59)	19 (54%) (37 to 71)
Complete response	4 (5%)	0	19 (23%)	4 (11%)
Partial response	29 (35%)	0	21 (25%)	15 (43%)
DOR, median (range), months	NR ^b (2.5+ to 30.9+)	N/A	NR (0.03+ to 30.9+)	NR (0.03+ to 25.4+)
TVS^c				
ORR, n (%) (95% CI)	56 (67%) ^a (56 to 77)	0 (0 to 9)	67 (81%) (71 to 89)	25 (71%) (54 to 85)
Complete response	4 (5%)	0	20 (24%)	4 (11%)
Partial response	52 (63%)	0	47 (57%)	21 (60%)
DOR, median (range), months	NR ^b (2.5+ to 33.1+)	N/A	NR (2.4+ to 33.1+)	NR (1.9+ to 25.4+)

ORR: objective response rate
CI: confidence interval
DOR: duration of response
NR: not reached

RECIST v1.1: Response Evaluation Criteria in Solid Tumors version 1.1
N/A: not applicable
TVS: Tumor Volume Score

Efficacy

At 2 years, Vimseitinib demonstrated a durable antitumor efficacy consistent with the results at week 25

Safety

Most TEAEs were grade 1/2, and grade 3/4 TEAEs were similar between randomized Vimseitinib and crossover groups

^adenotes response was ongoing at the last assessment.

^a Data cutoff: August 22, 2023.

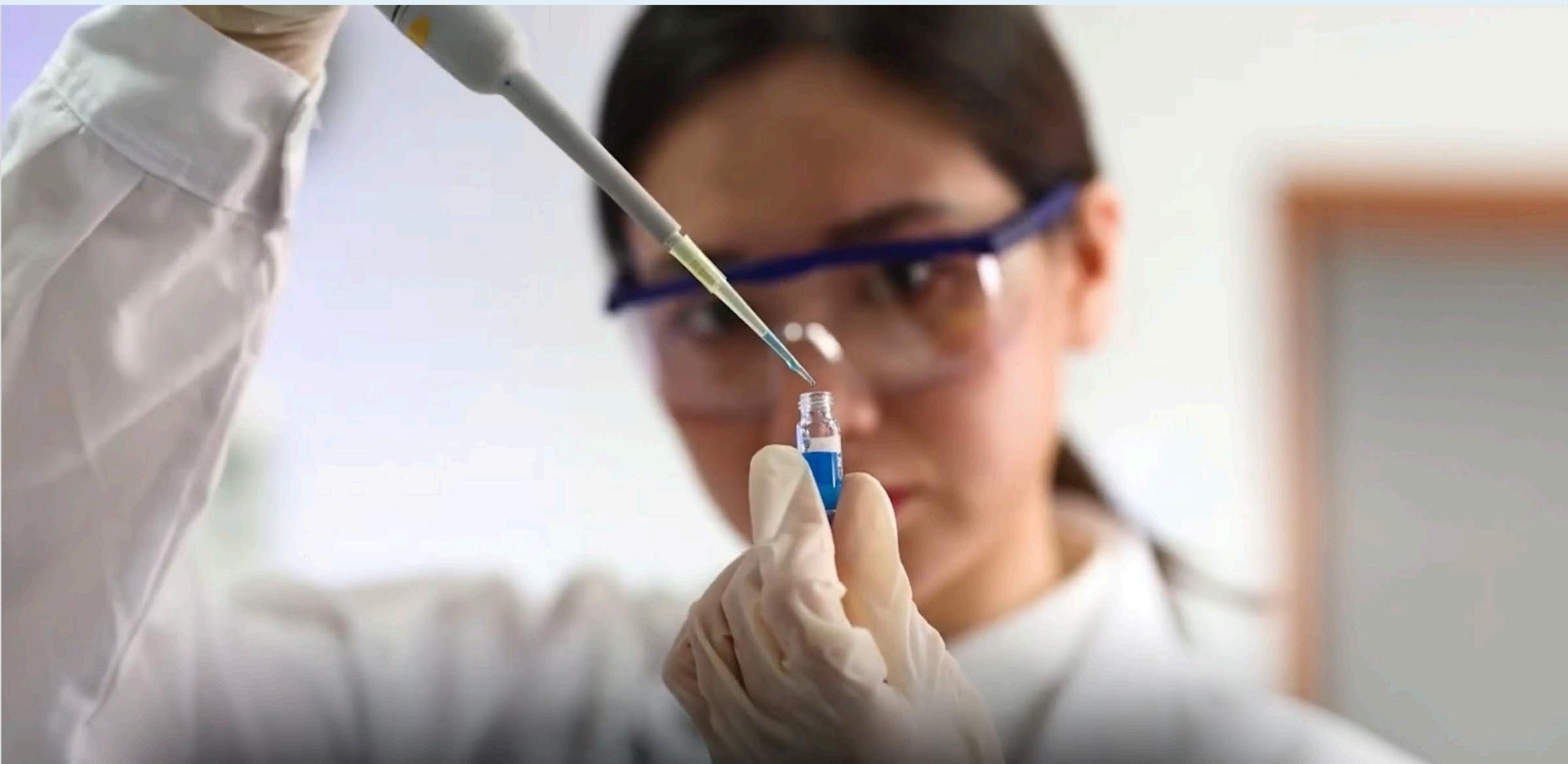
^b Data cutoff: February 22, 2025.

^c TVS response corresponds to ≥50% reduction in estimated tumor volume.¹

¹ Peterfy C, et al. Future Oncol. 2022;18(12):1449-59.

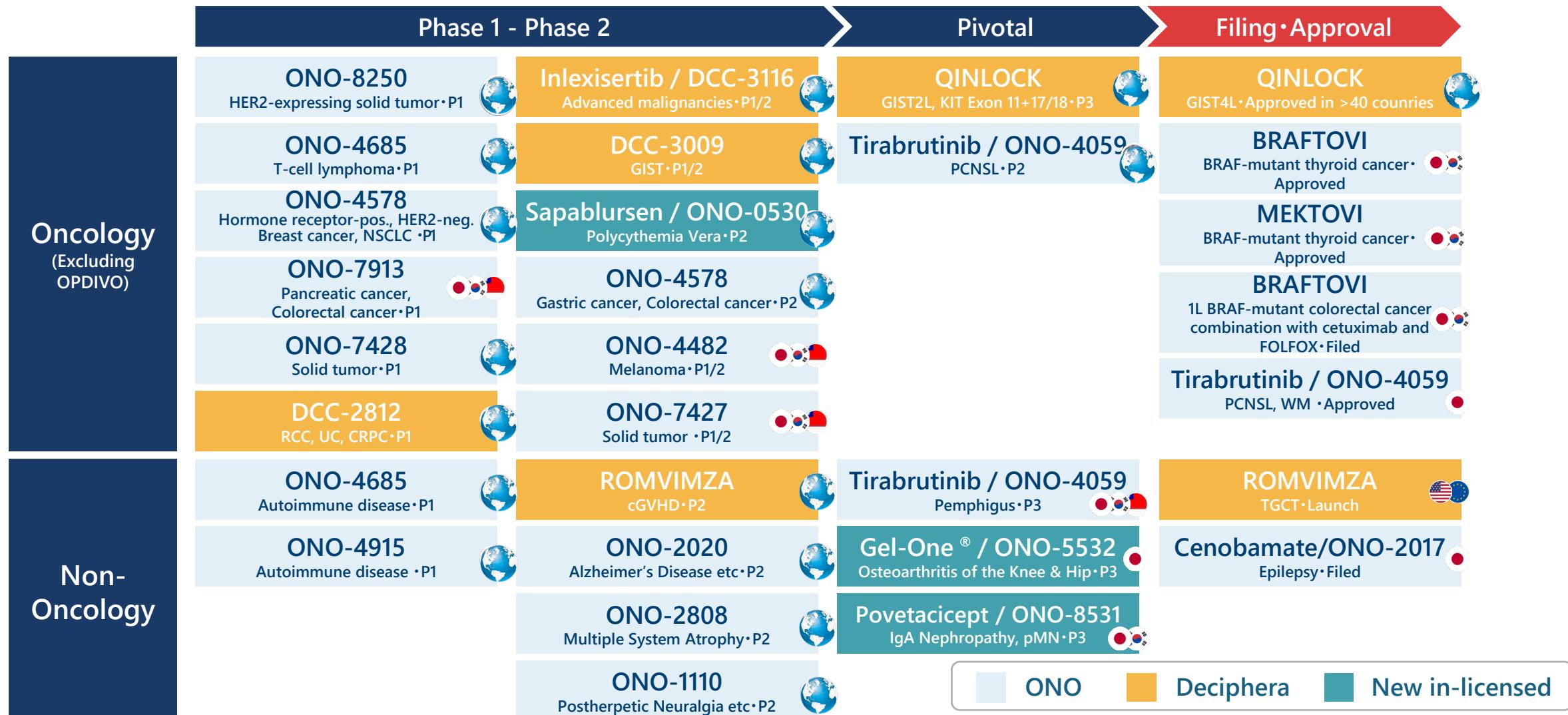
Acceleration of Pipeline Development

ONO



Our Pipeline

As of October
30, 2025



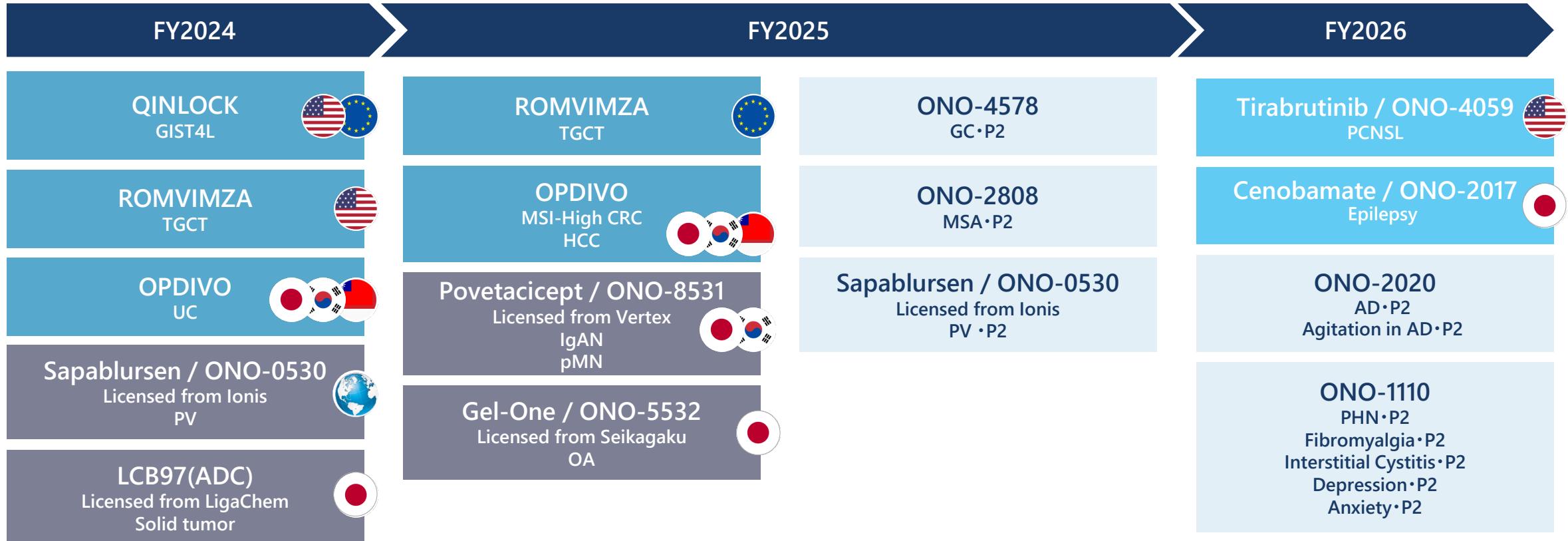
GIST: Gastrointestinal Stromal Tumor
TGCT: Tenosynovial Giant Cell Tumor
NSCLC: Non Small Cell Lung Cancer

RCC: Renal Cell Carcinoma
UC: Urothelial Cancer
CRPC: Castration-Resistant Prostate Cancer

※Flag: Indicates countries with approval/application or rights
PCNSL: Primary Central Nervous System Lymphoma
WM: Waldenström's Macroglobulinemia
cGVHD: chronic Graft Versus Host Disease

Pipeline Progress (FY2024-2026)

As of October
30, 2025



GIST: Gastrointestinal Stromal Tumor
 TGCT: Tenosynovial Giant Cell Tumor
 UC: Urothelial Cancer
 PV: Polycythemia Vera
 ADC: Antibody-Drug Conjugate
 CRC: Colorectal Cancer
 HCC: Hepatocellular Carcinoma
 GC: Gastric Cancer

MSA: Multiple System Atrophy
 PCNSL: Primary Central Nervous System Lymphoma
 AD: Alzheimer's Disease
 IgAN: IgA Nephropathy
 pMN: primary Membranous Nephropathy
 OA: Osteoarthritis
 PHN: Postherpetic Neuralgia

Launched	Expected Launch*	In-licensed	Top line data
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※Flag: Indicates countries with approval/application or rights

*Subject to successful regulatory submission and approval

Tirabrutinib (ONO-4059)



Characteristic	Tirabrutinib is the first drug approved in Japan (VELEXBRU) for the treatment of PCNSL. There are currently no approved treatments for PCNSL in the US
Mechanism of Action	BTK(Bruton's tyrosine kinase) inhibitor / Small molecule (oral)
Status	Preparation for filing - Orphan drug designation (2023) P3 : PCNSL (confirmatory trial, US) P3 : Pemphigus (JP)

Primary Central Nervous System Lymphoma (PCNSL)

	In most cases, constitutive activation of B-cell receptor signaling is considered a major mechanism underlying disease onset and tumor growth
	The estimated patients in Japan is approx. 1.5K per year The incidence rate is approx. 5 cases per million per year in the US
	Rare and highly malignant type of lymphoma

ORR: overall response rate

IRC: response determined per IPCG criteria

CI: confidence interval

CRR: complete response rate

BOR: best overall response

CR: complete response

CRu: unconfirmed complete response

PR: partial response

SD: stable disease

PD: progressive disease

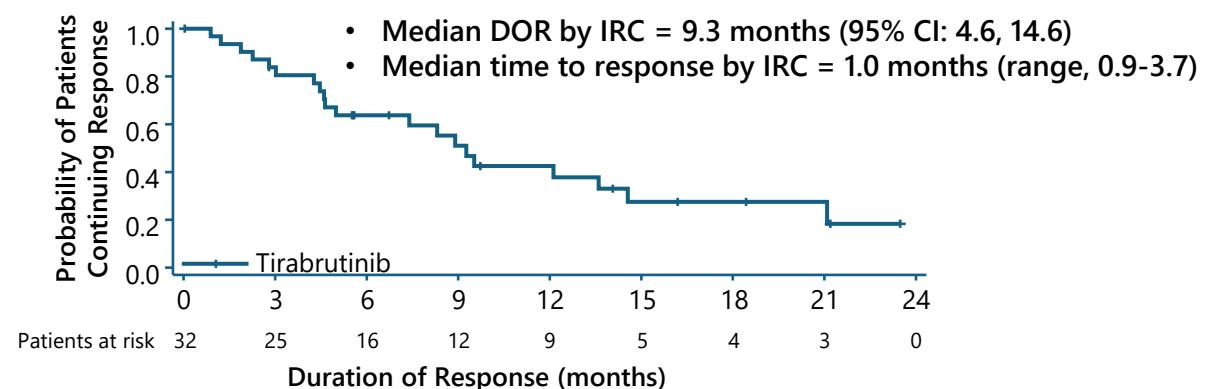
NE: not evaluable

*This image is of the product currently available in Japan

PROSPECT : Primary Endpoint: ORR by IRC

	ORR by IRC	
	n (%)	95% CI
ORR (CR+CRu+PR)	32 (67%)	52, 80
CRR (CR+CRu)	21 (44%)	29, 59
BOR		
CR	13 (27%)	15, 42
CRu	8 (17%)	7, 30
PR	11 (23%)	12, 37
SD	9 (19%)	9, 33
PD	6 (13%)	5, 25
NE	1 (2%)	0, 11

Duration of Response by IRC



Presented at ASCO 2025 Annual Meeting (May 2025) 20

Sapablursen (ONO-0530)



Characteristic	Sapablursen (ONO-0530) increases hepcidin production by suppressing the <i>TMRSS6</i> gene expression, thereby reducing red blood cells (RBC) in PV patients
Mechanism of Action	RNA-targeted medicine designed to inhibit <i>TMRSS6</i> expression / subcutaneous injection once a month
Status	Advancing to Phase 3 Fast track designation (2024) Orphan drug designation (2024) Breakthrough therapy designation (2025)

Polycythemia Vera (PV)

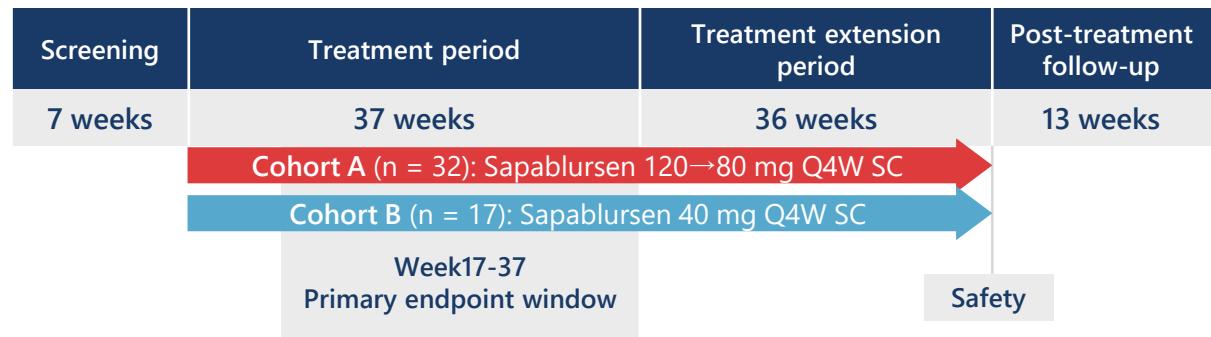
	PV patients have a <i>JAK2</i> gene mutation that leads to overproduction of RBC
	PV is a rare and potentially life-threatening hematologic disease The incidence rate of approx. 2 cases per 100K population ¹ Total of 75K patients on treatment in the US ²
	Controlling hematocrit levels (less than 45%) is a key therapeutic goal to reduce thrombotic events ³

¹ Blood Cancer Journal (2020) 10:22

² Nat Rev Dis Primers. 2025 Apr 17;11(1):26

³ Marchioli R. N Engl J Med. 2013 3; 368: 22.

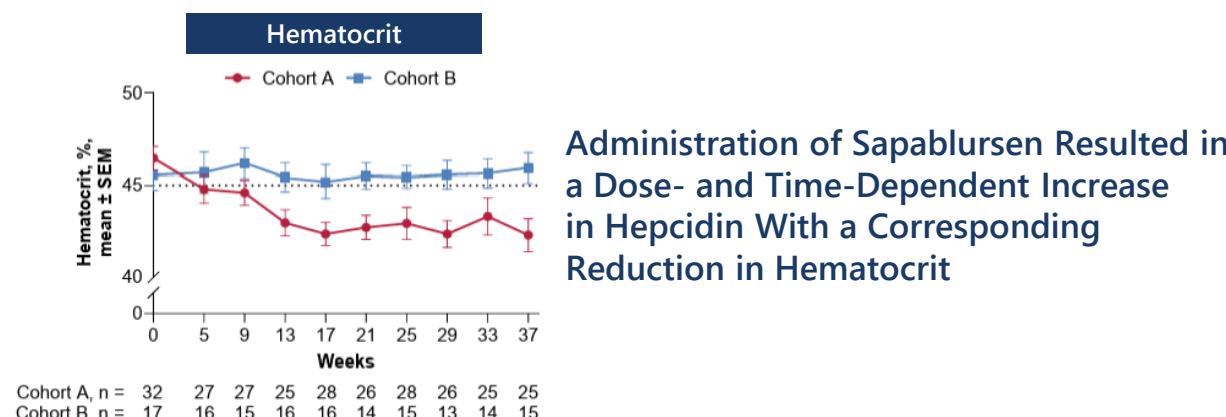
IMPRSSION : Phase 2a, Multicenter, Randomized, Open-Label Trial of Sapablursen in Patients With Phlebotomy-Dependent PV



Met Primary Endpoint: Reduction in Phlebotomy Rate

Cohort A : 0.15 ± 0.07 (~7.8/yr) $\rightarrow 0.05 \pm 0.09$ (~2.6/yr)

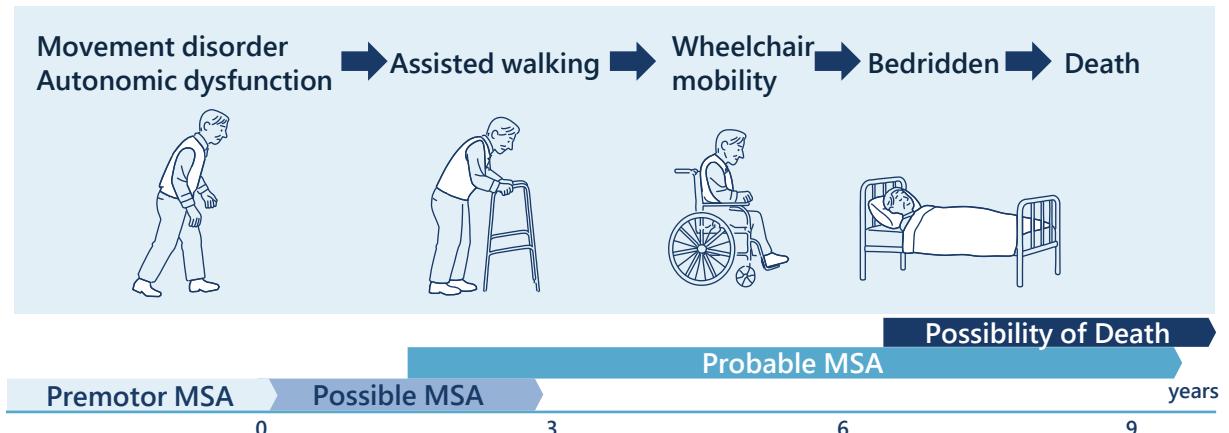
Cohort B : 0.17 ± 0.07 (~8.9/yr) $\rightarrow 0.07 \pm 0.07$ (~3.6/yr)



Administration of Sapablursen Resulted in a Dose- and Time-Dependent Increase in Hepcidin With a Corresponding Reduction in Hematocrit

Baseline hematocrit was defined as the last non-missing assessment prior to the first dose of study drug. Values are from the central lab data. SEM, standard error of the mean.

Characteristic	ONO-2808 is expected to reduce the accumulation of aberrant α -synuclein in oligodendrocytes or neurons, contributing to the protection of the myelin sheath
Mechanism of Action	Sphingosine 1-phosphate receptor 5 (S1P5) agonist / Small molecule (oral)
Status	P2 (US, JP)



Multiple System Atrophy (MSA)

	Progressive neurodegenerative disease characterized by cerebellar atrophy
	Estimated patients in US ^{1,2} : 15-50K, Japan ³ : 10K
	Currently only symptomatic treatments with limited efficacy are available

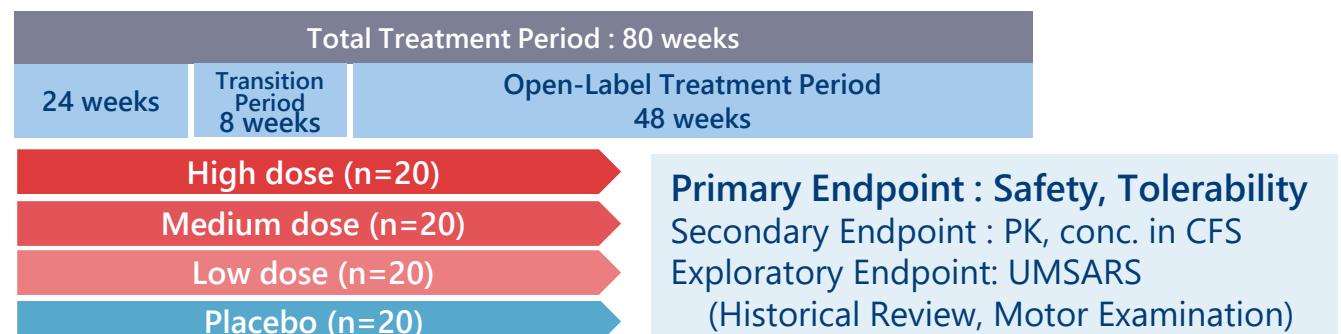
¹ National Institutes of Health: <https://www.ninds.nih.gov/health-information/disorders/multiple-system-atrophy>.

² Kaplan S, et al. Parkinsonism Relat Disord. 2023;117:105920.

³ <https://www.nanbyou.or.jp/entry/59>

Phase 2 : ONO-2808-03 Design

Placebo-controlled, double-blind, randomized, parallel-group study



Patients (Target criteria)

- 30 to 80 years of age diagnosed with MSA
- With an anticipated survival of at least 3 years
- Defined as a maximum of 5 years since the onset of symptoms

PK: pharmacokinetics
CFS: cerebrospinal fluid

Characteristic

ONO-4578 is expected to have an antitumor activity by abolishing the immunosuppressive mechanism mediated by the binding of PGE₂ to the EP4 receptor

Mechanism of Action

Prostaglandin receptor (EP4) antagonist / Small molecule (oral)

Status

P2 : Gastric cancer 1L* (JP, KR, TW)
: Colorectal cancer 1L * (JP, US, EU, etc)
P1 : Non-small cell lung cancer * (JP), Hormone receptor-pos., HER2-neg. breast cancer (JP)

*with OPDIVO

Phase2 : ONO-4578-08 Design (Gastric Cancer)

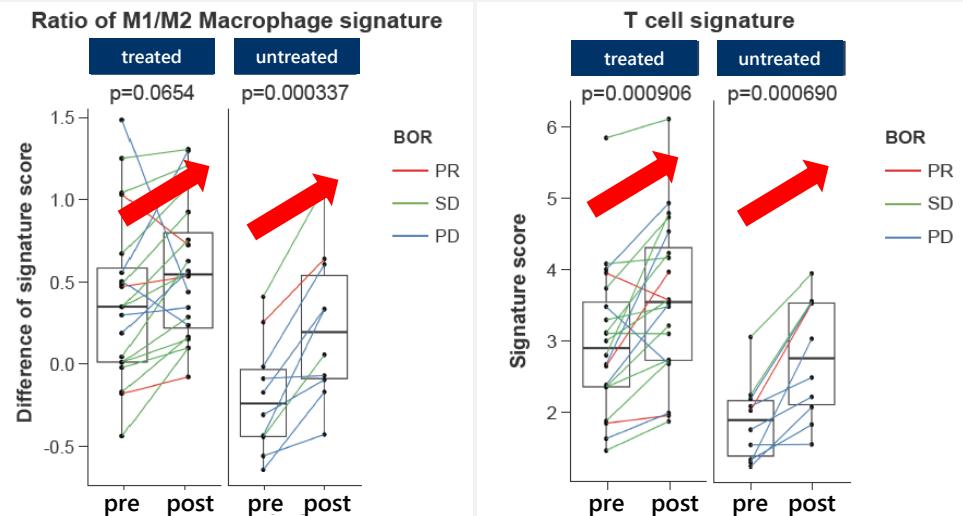
- Untreated, unresectable advanced or recurrent gastric cancer (including gastroesophageal junction cancer)
- HER2-negative
- ECOG PS 0-1
- Neoadjuvant or adjuvant chemotherapy allowed if completed ≥ 180 days prior to recurrence



SOX: S-1 40mg/m² orally twice daily (days 1-14) and oxaliplatin 130mg/m² IV (day1), Q3W
CapeOX: capecitabine 1000mg/m² orally twice daily (day1-14) and oxaliplatin 130mg/m² IV (day1), Q3W

Phase 1

Both the M1/M2 macrophage ratio and the T cell signature score increased
T-cell Gene Signature and M1/M2 Macrophage Gene Signature in Tumor Biopsies



ESMO 2023: Poster #1546

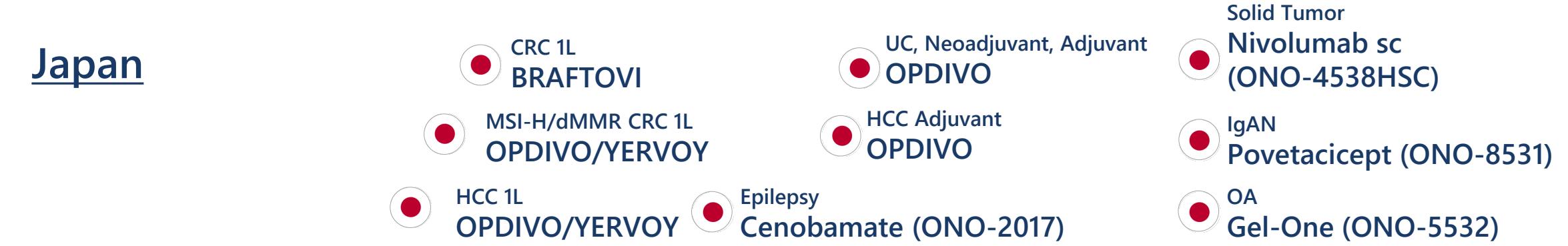
Met Primary Endpoint : PFS
Secondary Endpoint : OS, ORR, DOR, Safety etc.

OS: overall survival
ORR: overall response rate
DOR: duration of response

Launch Projections (-FY2031)



Japan



FY2024

FY2025

FY2026

FY2027

FY2028-2031



USA
EU
GIST 4L
QINLOCK



TGCT
ROMVIMZA

USA
EU
KIT Exon 11+17/18 GIST 2L
QINLOCK

MSA
ONO-2808

GC
ONO-4578

cGVHD
ROMVIMZA

PV
Sapablursen (ONO-0530)

T-cell Lymphoma/Autoimmune Disease
ONO-4685

US & EU

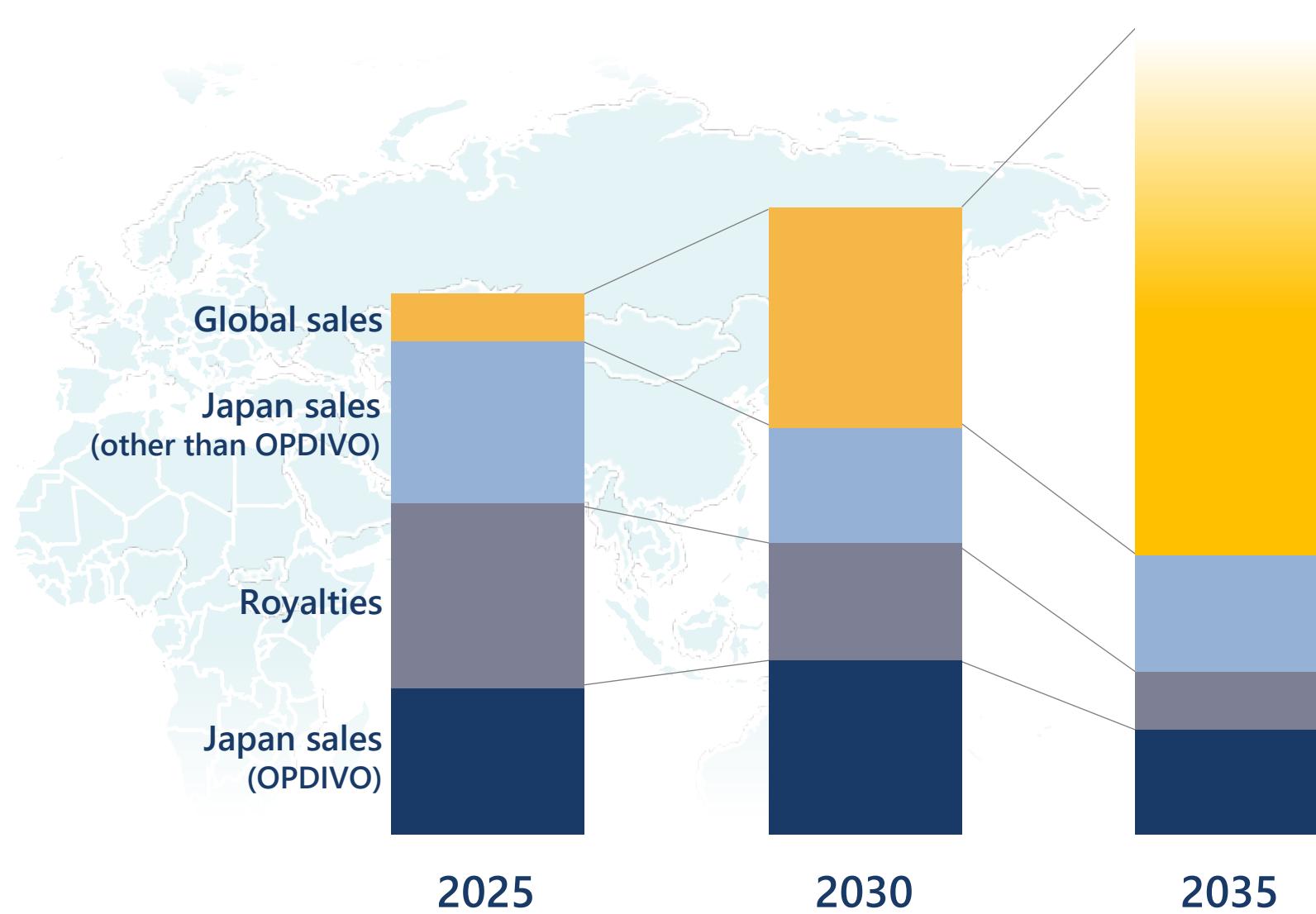
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MSA: Multiple System Atrophy
IgAN: IgA Nephropathy
OA: Osteoarthritis
cGVHD: chronic Graft Versus Host Disease
PCNSL: Primary Central Nervous System Lymphoma

Outlook for the Future



Prospect for the Next 10 Years



Growth Driver

Global

QINLOCK (GIST)
ROMVIMZA (TGCT)
Tirabrutinib (PCNSL)
Sapablursen (Polycythemia Vera)
ONO-4578 (Gastric Cancer)
ONO-2808 (MSA) etc.

Japan

Povetacipept
Cenobamate,
Gel-One® etc.
Nivolumab sc formulation

※Diagram does not represent actual sales of each product

GIST: Gastrointestinal Stromal Tumor
TGCT: Tenosynovial Giant Cell Tumor

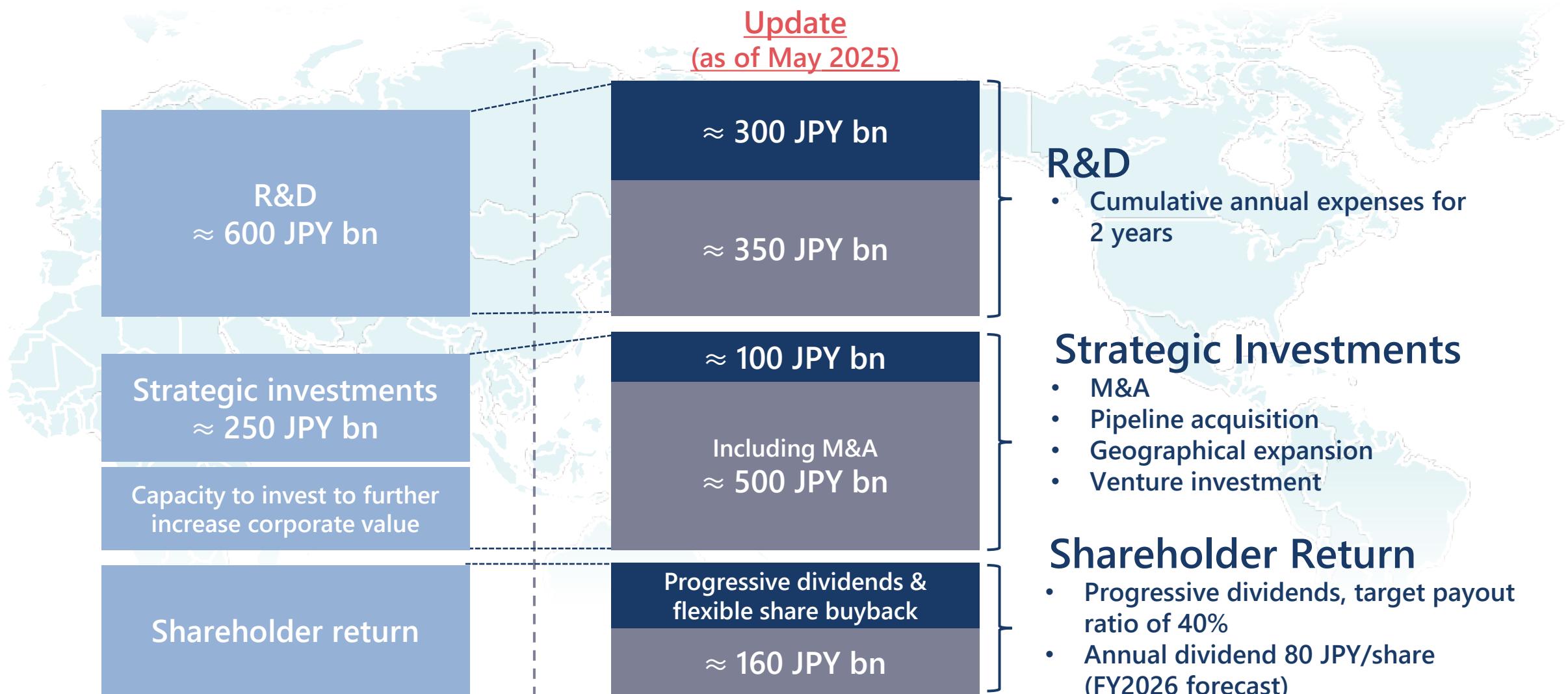
MSA: Multiple System Atrophy

PCNSL: Primary Central Nervous System Lymphoma

Capital Allocation (FY2022-2026)



Planned as of Apr 2022 Assumption for FY2025-2026 Result of FY2022-2024



Dedicated to the Fight against Disease and Pain



BREAK THROUGH
Embrace the Challenge with ONO



Dedicated to the Fight against Disease and Pain

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Email: public_relations@ono-pharma.com